



Letter from The President

Because AFP is a volunteer-driven organization, leadership transitions are a regular part of the rhythm for local chapters. Next month, I will be passing the leadership baton of our AFP Greater Cincinnati chapter to Tricia Sunders, whom I've had the joy of working with this past year while she has been President-Elect. Tricia is the Corporate Relations Development Officer for Habitat for Humanity. Prior to becoming President-Elect, she served on the AFP board for a few years as our Ethics Director. She is extremely professional, well-spoken, detail-oriented and is always faithful to follow through with anything asked of her or that she commits to. On top of all that, Tricia truly is one of those people who lights up a room when she enters it. I have complete confidence she will continue the positive momentum the chapter has enjoyed this past decade.

When I look back on this year, there are a few things I'm most proud of: the re-branding and new collaborative effort that went into our half-day conference – which is now called the Nonprofit Leadership Summit; the increased efforts to engage more members in a variety of ways which has, in turn, strengthened our volunteer committees; a really strong board heading into 2019; and our inspiring, sold-out National Philanthropy Day Luncheon which set a new standard for AFP events.

One of our main strategic priorities for this past year was to increase member engagement. We've made some progress along the way, but we need to continue in that direction. One way to help Tricia have a great year as President would be to reach out to her and offer your time or talents to serve on a committee, speak at a class or help in some other creative way. Tapping into the talents of our members is the key to making an AFP chapter successful. This year, the new major strategic priority for the board is to create and offer a number of alternative learning opportunities for our members (watch for details to follow).

Though Tricia will soon take up the baton, I will continue to be engaged in AFP as it has helped me navigate some different chapters of my career, not to mention how it has helped me improve my knowledge base and skills as a fundraiser and nonprofit leader. It has been a privilege to serve in this role. I am particularly grateful for the honor of working with and getting to know so many great nonprofit leaders that I probably wouldn't have met in my DSAGC role.

Upcoming Events

Young Professional Breakfast

Tuesday, Dec. 11, 2018
7:30 am – 9:00 am

Kennedy Heights Art Center
6546 Montgomery Rd
Cincinnati, OH 45213

Much like breakfast is an essential part of your day, **effective prospect research** is crucial to the success of your fundraising campaigns. Learn how to extend your giving strategies with the number one thing you should already be doing for prospect research during a breakfast provided by the AFP Cincinnati YP Committee.

Holiday Happy Hour

Tuesday, December 11
5:00 pm - 7:00 pm

Chart House
405 Riverboat Row
Newport, KY 41701

Join our annual Holiday Happy Hour with the AFP Board, old friends, and great networking at this popular event. **Feel free to bring your organization's leadership or a colleague** interested in fundraising. One free drink per person, thanks to the generosity of our sponsor Chanticleer Consulting.

Networking & Knowledge Breakfast

January 9, 2019
8:00 am - 9:30 am

Cincinnati Red Cross
2111 Dana Avenue
Cincinnati, OH 45207

Foundation Directory Online: Win More Grants, Make a Bigger Difference. Kent Mulcahy, Grants Librarian, The Public Library of Cincinnati and Hamilton County, speaks on the most up-to-date, complete information you can get about grantmakers and the grants they've made in order for you to win grants.

For a full list of events, visit afpcincinnati.org/events/list/



Get Engaged with AFP on Twitter

Every Friday is [#AFPPhilanthropyFriday](https://twitter.com/AFPPhilanthropyFriday) on Twitter, where you can tweet inspirational stories, insightful ideas, or even just what you're doing to help your community over the weekend! And be sure to follow AFP Cincinnati at [@afpcincy](https://twitter.com/afpcincy)!

Eager to learn



more?

The innovative AFP New Faces of Fundraising program is designed to introduce diverse participants to the field of non-profit fundraising. The program was created by our AFP chapter and is funded by The Greater Cincinnati Foundation (GCF).

In October, New Faces of Fundraising presented the Class of 2018 at People's Liberty in Over-the-Rhine. AFP and GCF leaders congratulated the ten graduates at the tremendous event before the enthusiastic class speakers and graduating class took the floor. Best wishes to graduates Tim Barr, Cassie Brown, Christina Brown, Curtis Eaton, Eva Gradison, Dr. Angelica Hardee, Kayla Iheukwu, Nicole Lee, Robert Ridley and Nhamani Yisrael! Be sure to look for them as they become our newest AFP chapter members.

New Faces of Fundraising is accepting Class of 2019 applications through February 1. For more information, please attend one of several Happy Hours, held at the Brew House in December and January. Find dates and details [here](#).



2018 National Philanthropy Day Inspired us All!

AFP congratulates all of our 2018 NPD award winners and thanks the special guest panel which provided insight into the life-altering effects of Adverse Childhood Experiences (ACEs).

We gratefully acknowledge Fifth Third Foundation, presenting sponsor of the 2018 NPD luncheon. Visit <http://www.afpcincinnati.org/npd-sponsors-2018/> to meet all of the NPD sponsors.

Special thanks to [Movers & Makers](#) for its National Philanthropy Day support ... and thank you to everyone who attended the moving event, Nov. 8.

Much appreciation to the APF Greater Cincinnati NPD committee: Chair Jackie Baumgartner, co-lead Bethany Doverspike as well as Elise Hyder, Carol Serrone, Gretchen Ramstetter, Jackie Baumgartner, Karen Williams, Judy Zarick, Ursula Miller and Carie Schultz. Take a bow!

Jim Hudson suggests ...

We often hear from our leader that “fundraising is a team sport.” Now he recommends a guide to get us there: *The Ideal Team Player: How to Recognize and Cultivate the Three Essential Virtues*, by Patrick Lencioni. In this book, the author discusses the ideal traits ... being Humble, Hungry and Smart.

Current Job Openings

Are you curious about open fundraising positions in our area?
Check out our website with Job Listings!

[CLICK HERE FOR AFP Affiliate Job Listings](#)



AFP of Greater Cincinnati - www.afpcincinnati.org

STAY CONNECTED

